

## 2025-2026 WINTERIZATION PRICES

| 4 CYLINDER I/O'S              |    |                |          |              |    |                        |                               |                       |                 |                 |       |
|-------------------------------|----|----------------|----------|--------------|----|------------------------|-------------------------------|-----------------------|-----------------|-----------------|-------|
| U-JOINTS/GIMBAL               |    |                |          | COMPLETE     |    |                        |                               |                       |                 |                 |       |
| BASIC WINTERIZATION           |    | OIL AND FILTER |          | BEARINGS     |    | INDIVIDUAL TOTALS      |                               | WINTERIZATION         |                 |                 |       |
| LABOR                         | \$ | 200.00         | \$       | 100.00       | \$ | 120.00                 | \$                            | 420.00                | \$              | 375.00          |       |
| PARTS                         | \$ | 51.40          | \$       | 74.77        | \$ | 23.36                  | \$                            | 149.53                | \$              | 130.84          |       |
| TAX                           | \$ | 3.60           | \$       | 5.23         | \$ | 1.64                   | \$                            | 10.47                 | \$              | 9.16            |       |
| TOTAL                         | \$ | 255.00         | \$       | 180.00       | \$ | 145.00                 | \$                            | 580.00                | \$              | 515.00          |       |
| V-6 AND V-8 I/O'S             |    |                |          |              |    |                        |                               |                       |                 |                 |       |
| LABOR                         | \$ | 230.00         | \$       | 100.00       | \$ | 120.00                 | \$                            | 450.00                | \$              | 400.00          |       |
| PARTS                         | \$ | 60.75          | \$       | 84.11        | \$ | 23.36                  | \$                            | 168.22                | \$              | 144.86          |       |
| TAX                           | \$ | 4.25           | \$       | 5.89         | \$ | 1.64                   | \$                            | 11.78                 | \$              | 10.14           |       |
| TOTAL                         | \$ | 295.00         | \$       | 190.00       | \$ | 145.00                 | \$                            | 630.00                | \$              | 555.00          |       |
| BRAVO AND VOLVO PENTA ENGINES |    |                |          |              |    | BALLAST TANK/HTR. CORE |                               | SYNTHETIC OIL UPGRADE |                 |                 |       |
| BASIC                         |    |                | COMPLETE |              |    |                        |                               |                       |                 |                 |       |
| LABOR                         | \$ | 230.00         | \$       | 425.00       | \$ | 370.00                 | \$                            | 80.00                 | \$              | 50.00           |       |
| PARTS                         | \$ | 84.11          | \$       | 140.18       | \$ | 144.86                 |                               |                       |                 |                 |       |
| TAX                           | \$ | 5.89           | \$       | 9.82         | \$ | 10.14                  |                               |                       |                 |                 |       |
| TOTAL                         | \$ | 320.00         | \$       | 575.00       | \$ | 525.00                 |                               |                       |                 |                 |       |
| OUTBOARDS                     |    |                |          |              |    |                        |                               |                       |                 |                 |       |
| 4 STROKE                      |    | UP TO 20 HP    |          | 25-60 HP     |    | 75-115 HP              |                               | 150-250 HP            |                 | VERADO OR 250 + |       |
| LABOR                         | \$ | 100.00         | \$       | 175.00       | \$ | 205.00                 | \$                            | 240.00                | \$              | 240.00          |       |
| PARTS                         | \$ | 51.40          | \$       | 84.11        | \$ | 102.80                 | \$                            | 102.80                | \$              | 149.54          |       |
| TAX                           | \$ | 3.60           | \$       | 5.89         | \$ | 7.20                   | \$                            | 7.20                  | \$              | 10.46           |       |
| TOTAL                         | \$ | 155.00         | \$       | 265.00       | \$ | 315.00                 | \$                            | 350.00                | \$              | 400.00          |       |
| 2 STROKE                      |    | UP TO 25 HP    |          | 30 HP AND UP |    | OPTI                   |                               | BOTTOM CLEAN-PER FOOT |                 |                 |       |
| LABOR                         | \$ | 80.00          | \$       | 130.00       | \$ | 200.00                 | RUNABOUTS                     |                       | PONTOONS        |                 |       |
| PARTS                         | \$ | 18.69          | \$       | 28.03        | \$ | 46.73                  | \$                            |                       | 18.00 \$        |                 | 18.00 |
| TAX                           | \$ | 1.31           | \$       | 1.97         | \$ | 3.27                   | SHRINK WRAP MATERIAL-PER FOOT |                       |                 |                 |       |
| TOTAL                         | \$ | 100.00         | \$       | 160.00       | \$ | 250.00                 | 14' WIDE- \$2.50              |                       | 17' WIDE-\$3.00 |                 |       |

